# WATCH FOR THE KENMORE MAN



THE BEST SHOES UNDER THE SUN are coming your way as fast as Our Representative can travel. Don't get impatient, for everybody seems to want Kenmore Shoes. It will pay you to wait—if you are particular about increasing your Shoe Business for Kenmore Shoes have proven themselves to be the greatest trade builders the world has ever known. Write now if you are interested -a postal card will do.



#### Solid Throughout.

Good, old-fashioned bark-tanned leather is used in every pair of Kenmore Shoes-insoles, outsoles, counters and heels. Not one piece of hemlock leather enters into the manufacture of the Shoes we make. therefore you get absolute comfort, for they do not draw your feet; besides, you get double service. Ask your shoemaker "what's the dif-

"Oak Leather, the kind we use, is the best and most expensive leather made."

#### Honestly Built.

Kenmore Shoes are built by people who have never known how to build anything but honest Shoes. They are stitched with the best threads that money can buy; standard wear-proof linings are used exclusively. The uppers are carefully selected before made up, and the shoes inspected when completed, by an expert, thus insuring perfect service.

The handsomest Shoe ever built is worthless unless it wears. Kenmore Shoes are built to wear.



For Ladies and Gentlemen.

All Styles. All Leathers.

### Liberally Advertised.

Thousands of dollars are being spent in telling the people of the advantages of Kenmore Shoes. Our friends in every section tell us the publicity we have given "THE BEST SHOES UNDER THE SUN" has created a surprising demand. We furnish you with posters, signs, dodgers, letters, stereotypes, and employ every modern method in co-operating with our customers in planning and assisting them in their advertising.

Our Advertising Department is at your service. The expense is ours.

#### Every Pair

### Guaranteed.

We guarantee every pair of Kenmore or Hunt Club Shoes to be absolutely perfect in material and workmanship. If you ever find a pair that are imperfectly made, or do not give satisfaction from any possible oversight in the selection of material or in their manufacture. we will cheerfully allow a new pair to be given for the damaged Shoes.

"One pair sells another.'



# Wingo, Ellett & Crump Shoe Company

Richmond, Va. Manchester, Va. Fredericksburg, Va. Baltimore, Md. The Only House in the Whole South Manufacturing Men's, Women's, Boys', Misses' and Children's Shoes.



SOUTH BOSTON IS

WIDE-AWAKE TOWN

A Manufacturing Town.



And Yet More Life.



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The live and wide awake real estate agencies here have done perhaps as much as any other nearly to the same content.

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Bellevue Park Active. Bellevue Park development is advance grapidly. This splendid suburtain prop

A Tip From Uncle David.



Have a Glass With Us And you'll be sure to get the best quality. We have specially ground lenses that mit all sights, but we are careful to adjust the proper glasses to the individual sight. Save your eyesight by wearing only the correct glasses. Don't get prematurely blind by suffering eye-strain from glasses either too weak or too strong. We will fit you with the right glasses at the right prices.

J. S. JAMES, Jeweler and Optician, CASH OR CREDIT.

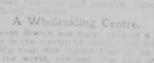


## Mueller's Molasses Grains

The finest and cheapest "FINISHER" for show stock that money can buy. Just send us a postal and we will ship you, freight prepaid, a twenty pound sample FOR FREE TRIAL.

Do we get the postal?

S. T. Beveridge & Co. Distributing Agts. Richmond, - Va.



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